



**Professional, independent, outsourced risk management and insurance solutions.**

## **OUR EXPERIENCE**

### **Financial Institutions**

#### **Banks:**

- A financial institution with over \$400 billion in assets, 55,000 employees and 14 million customers worldwide.
- One of the largest banking and financial services organizations worldwide with almost 10,000 employees in approximately 80 countries.
- A U.S. bank ranked as the one of the largest bank-holding companies with over \$70 billion dollars in assets.
- A large publicly traded Schedule 1 bank in Western Canada with more than \$4 billion in assets under administration.
- A reputable publicly traded real estate company listed on the Toronto Stock Exchange (TSX).

#### **Credit Unions:**

- One of Canada's largest credit unions with about \$14 billion in assets and over 390,000 members.
- A Canadian credit union serving over 380,000 customers.
- Another Canadian credit union with almost 100,000 member-owners, 800 employees and has received an award for being one of Canada's 50 Best Employers for more than 5 consecutive years.
- A trade association and central banker that holds nearly \$40 billion in assets.

#### **Other:**

- Mortgage companies including a leading commercial brokerage with a multi-billion dollar track record.
- An investment research firm.

### **Oil, Gas & Energy**

- A leading manufacturer, distributor and marketer of refined petroleum products in Canada.
- A major North American energy producer and marketer with close to 6500 staff members.
- One of Canada's largest energy companies with over \$21 billion in assets and 4100 employees.
- Two of the largest oilfield service companies in Canada.
- One of Canada's leading producers of wind energy with 3 major wind farms in Alberta.



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## **Industrial & Service**

### **Property & Real Estate Management companies:**

- A leading hotel and resort management company with over 5000 employees and is a former Pinnacle Award winner for the hotel company of the year.
- One of the largest parking management companies in North America with close to 2000 parking facilities, 400,000 spaces and 3700 employees.
- An investment enterprise interested in partnerships, acquisitions or transactions that have a minimum value of 25 million dollars primarily focused in real estate, investment management and environmental services.

### **Industrial manufacturing:**

- One of the world's largest manufacturers of metal overhead lighting, power line, traffic and telecommunications support structures with a broad range of products that are distributed to customers in over 100 countries worldwide
- Developer, manufacturer and assembler of pre-cast and pre-stressed structural and architectural components for many Canadian landmarks including the Saddle Dome in Calgary, GM Place and Trent bridges in Vancouver.

### **Food & Beverage manufacturing:**

- International company employing the latest in technology, research and development to produce and market food, nutritional and nutraceutical ingredients and finished products.
- Largest Producer and Processor of Canadian Pacific Groundfish (Cod, Sole, Snapper).
- Natural food manufacturers
- Distillery and beverage companies

### **Other:**

- A former funeral service corporation in Canada that owned and operated nearly 850 funeral homes.
- An independent cable company in Canada serving over 250,000 subscribers across seven provinces.
- A premier provider of mobile crane rental services.
- Auto dealerships
- Private schools including a private boy's school with over 1100 students and ranked number one by the Fraser Institute.

## **Insurance**

- An insurance company specializing in property and casualty insurance products to financial co-operatives and their members.
- An insurance company that has now been acquired by one of Canada's leading financial services groups operating in 15 countries and territories worldwide.



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## **Professional Services**

### **Law firms:**

- One of the world's leading international business law and litigation firms with more than 650 lawyers with offices in Canada, the United Kingdom, South Africa and the United States.
- A leading full-service law firm with over 225 lawyers and patent and trade-mark agents across Canada and in Japan.

### **Other:**

- Environmental Consultants
- Engineering Consultants

## **Construction & Development**

- A major commercial real estate property developer and manager that have built several million square feet of showcase properties and over \$300 billion in assets.
- A privately owned international property development, investment and fund management company worth in excess of £10 billion.
- A \$1.61 billion destination resort developer and manager of approximately 20,000 acres of terrain, 8000 lodging units, 22,000 employees and attract 8 million skier visits annually.

## **Aviation**

- One of the largest regional airlines worldwide.

## **Retail**

- One of the largest franchisors with over 2300 restaurants across Canada.